



**Biblical Education.
For the World.
For Free.**



Major Gift Officer Opportunity Profile

Presented by Ardent Search Company

OVERVIEW

Third Millennium Ministries (Thirdmill) is a Christian nonprofit based near Orlando, Florida (Casselberry). Founded in 1997, Thirdmill's mission is simple: *"Biblical Education. For the World. For Free."* The organization creates and distributes high-quality biblical and theological training materials—free of charge—to church leaders and students around the world.

This is an exciting opportunity for a passionate and relational Major Gifts Officer—based near Orlando or working remotely—to help advance Thirdmill's global mission by cultivating and securing significant financial partnerships that expand access to biblical education worldwide.

MISSION AND IMPACT

Thirdmill exists to equip Christian leaders everywhere with solid biblical education, regardless of location, income, or language.

- Provides free video, audio, and written curriculum in 28 languages.
- Partners with seminaries, churches, and ministries to expand access to theological education.
- Over 2.1 million learners worldwide have used Thirdmill's training programs.

Learn more about Thirdmill's global impact on Christian leaders: [here](#)

WHAT MAKES THIRDMILL UNIQUE

Global Reach: Materials are used in 187 countries and translated by trained native speakers.

- **Academic Excellence:** Courses are developed and reviewed by seminary professors and theologians.
- **Free Access:** Content is freely available online; the ministry depends almost entirely on donor support.
- **Flexible Learning:** Offers online certificates and degree partnerships through the Thirdmill Institute as well as accredited degrees through the Thirdmill Seminary.
- **Trusted Stewardship:** Member of the Evangelical Council for Financial Accountability (ECFA) as well as highly rated among non-profit accountability organizations like Candid and Charity Navigator.





WHAT OTHERS SAY ABOUT WORKING AT THIRDMILL AND THE NEXT MAJOR GIFT OFFICER

- We have a deep appreciation and passion for the work we do—we have many stories of lives changed - I love being a part of that.
- We all understand the ‘why’ of what we do and are grateful; to see the impact. Literally, we are on the forefront of helping to change the world.
- We are very flexible to accommodate family needs.
- The vibe is positive, encouraging, collaborative; the team is quick to pray for each other.
- The Major Gifts Officer must have the ability to build a bridge between the mission and donors—point people to the mission versus their own charisma.
- Since 1998 Thirdmill has put seminary in a box and sent it to the world.
- We have 598 partners in 187 countries, proving languages in 28 languages.
- Thirdmill has been and is well-positioned to bring training to the world.
- I believe our great-great-grandchildren will hear the Gospel from pastors trained by Thirdmill. A gift today helps make that possible.
- Thirdmill has an evangelical centrist stance on education. We include professors in our curriculum from most mainline denominations.
- I stay at Thirdmill because it is the best avenue for serving God’s kingdom and building the church.
- We live out our mission of *‘Biblical Education. For the World. For I love the relational, intentionality of all-staff prayer calls—from different continents.*
- The Thirdmill team fully "buys-in" to the idea that education should be a conduit to Christian freedom and success for the work of the Gospel not hindered by financial or resource constraints.
- We are not a competitive culture; our aim is to help reach the mission. We genuinely deeply care for each other. Interpersonal challenges will always exist in any organization, but we do our best to care for one another.
- The team has a strong anticipation of things to come.
- Richard’s vision is so vast and compelling; Eric will take it and run with it well.
- The Major Gifts Officer must be willing to take time with donors; it takes time to learn stories—stories matter.
- On the days that are hard and I need a reminder of why I do what I do, I lean into our video testimonies and see that it is all worth it.

LEADERSHIP



Dr. Richard L. Pratt, Jr.

President

Founder and President of Thirdmill, Dr. Pratt is a respected theologian and global ministry leader. Under his leadership, Thirdmill has become a pioneer in using media, technology, and theological training to serve the global church.



Eric Linares

Executive Director

With more than 20 years at Thirdmill, Eric leads strategic development, organizational growth, and outreach alongside Dr. Richard Pratt. Originally from Panama City, Panama, he holds an MDiv from Reformed Theological Seminary and an MBA. Eric also serves as a teaching pastor and church elder.



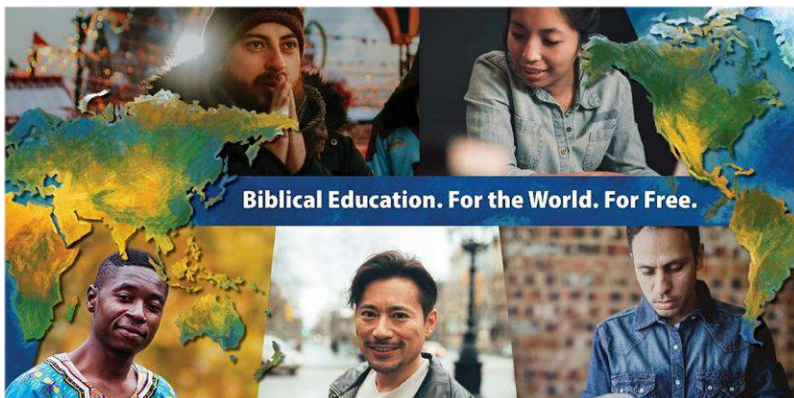
Kelly Hinkle

Vice-President of Advancement & Generosity

Kelly has served at Thirdmill since 2022, leading initiatives in marketing, advancement, and donor engagement. As Vice-President of Advancement & Generosity, she guides strategy to expand Thirdmill's global impact and strengthen partnerships that sustain its mission of providing biblical education for the world, for free.

THE OPPORTUNITY

The Major Gift Officer (MGO) will play a key role in strengthening Thirdmill's global impact by cultivating and stewarding relationships with major donors, foundations, and ministry partners. This individual will work closely with the President and Advancement Team to expand the base of financial support that sustains Thirdmill's mission worldwide.



Key Responsibilities

- Help develop and implement an annual fundraising strategy that supports Thirdmill's mission: *"Biblical Education. For the World. For Free."*
- Establish and achieve annual giving goals, focusing on major donors, churches, and foundations.
- Build and manage a portfolio of major gift prospects, creating personalized cultivation and solicitation plans.
- Assist the Executive Leadership and the Advancement teams to design and execute fundraising initiatives aligned with ministry priorities.
- Create and maintain an annual development calendar, including campaigns, donor communications, and special events.
- Develop and implement a comprehensive stewardship program to deepen donor relationships and celebrate impact.
- Maintain accurate and current donor records in the organization's CRM.
- Collaborate with communications and global partnership teams to ensure consistent, inspiring donor messaging.
- Conduct prospect research and identify new opportunities for donor engagement.
- Plan and coordinate donor gatherings, vision events, and partner appreciation activities.
- Oversee timely gift acknowledgment and donor recognition.
- Mentor, and assist additional development staff as the department grows.
- Serve as liaison with external fundraising partners or third-party entities supporting donor engagement.
- Travel as needed (approximately 30-35%) for donor visits, church engagements, and events.

Ideal Preferred Qualifications

- Bachelor's degree required; Master's degree and/or CFRE certification a plus.
- Minimum three years of experience in fundraising, major gifts, or donor relations within a ministry, nonprofit, or educational organization.
- Proven ability to cultivate, solicit, and steward major donors.
- Experience using donor management systems (e.g., HubSpot, Salesforce, Raiser's Edge).
- Strong understanding of development best practices, including annual giving and multi-year strategies.
- Exceptional written, verbal, and presentation skills, with the ability to tell stories that inspire generosity.
- Demonstrated ability to analyze data, track outcomes, and report results clearly and effectively.
- Experience managing or mentoring staff within a development or advancement setting is a plus.

Personal Characteristics

- Spiritually mature, mission-oriented, and in alignment with Thirdmill's [Statement of Faith](#).
- Warm, engaging, and able to build authentic relationships.
- Self-motivated with strong follow-through and attention to detail.
- Humble, collaborative, and eager to serve on a team committed to Kingdom impact.



LOCATION

Third Millennium Ministries is based in Orlando, Florida, a city that blends global influence with a strong foundation of Christian ministry and education. Known for its diversity and hospitality, Orlando is home to numerous churches, mission organizations, and theological institutions that share a heart for global outreach and discipleship. The area's year-round sunshine, vibrant community life, and proximity to both coasts make it an inviting place for ministry-minded professionals to live, work, and serve.

STATEMENT OF FAITH

Historic Evangelical Doctrines

We believe that Scripture consists of the 39 books of the Old Testament and the 27 books of the New Testament as originally inspired and given by the Holy Spirit. We believe that Scripture is infallible, inerrant, and to be received, read, believed and obeyed as the written Word of God.

We believe Scripture reveals only one living and true God, who exists in the three persons of the Godhead: the Father, the Son and the Holy Spirit. These three are one God, the same in substance, equal in power and glory.

We believe in the full deity and full humanity of Jesus Christ, in his virgin birth, his sinless life, his miracles, his substitutionary and atoning death, his bodily resurrection, his ascension to the right hand of God the Father, his present rule over and intercession for the Church, and his visible return in power and glory.

We believe in the present ministry of the Holy Spirit, whose work of regeneration is essential for salvation. By the Spirit's sanctifying power, which indwells all believers in Christ, we are enabled to live godly lives of worship and service.

We believe in the bodily resurrection of every person for the final day of judgment before the Lord Jesus Christ — the lost unto eternal punishment and the saved unto eternal life.

Doctrinal Standards

A more complete statement of our doctrinal standards can be found in the [Westminster Confession of Faith](#) together with its Larger and Shorter Catechisms.

THE SEARCH PROCESS

If you, or someone you know, have interest, and meet most of the qualifications described in this profile, please contact us, or recommend that person for consideration, and/or forward this information to them. Thank you.

Send resume to the contact below.

Names will be treated discreetly, and candidates should be assured that their inquiries will be treated with the utmost confidentiality.

Thirdmill is an equal opportunity employer and does not discriminate based on race, age, color, gender, national origin, familial status, veteran status, or physical handicap. However, by the nature of this organization and its purposes, it does limit its hiring to people whose beliefs, theology and lifestyle are consistent with Lahai Health's core values.

We fully respect the need for confidentiality of information supplied by interested parties and assure them that their backgrounds and interests will not be discussed with anyone, including our client, without their prior consent, nor will reference contacts be made until mutual interest has been established.

For further information on this position, please contact:

Tim Bernstein

Executive Director

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